

# EXCELLING AT MEDIATION ADVOCACY: A Master Class for Junior to Mid-Career Lawyers

Created and presented by [Mitchell Rose](#), Chartered Mediator and Settlement Counsel  
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**A 1.5 hour accredited, free\* CPD program delivered live at your office\*\* or by webinar.**

## **This innovative and interactive program includes the following topics and skills:**

- 40 Tips for excelling at mediation advocacy in civil disputes.
- Recent case law, legislation and Rules of Professional Conduct you need to know about.
- When and when not to mediate.
- Choosing the right mediator for your case.
- The hidden dangers lurking in mediation agreements – and what to do about them.
- Effective preparation and managing client expectations.
- How to write a persuasive Mediation Brief.



- *This program contains 0.75 Professionalism Hours.*
- *This program is eligible for up to 0.75 Substantive Hours.*

- Mastering joint (plenary) sessions – even if you dislike them.
- Neutralizing personal attacks and bullies.
- Settlement offer essentials.
- Building your resilience for when you are caught off-guard.
- When to stay and when to walk away.
- Why “Minutes Matter”.
- Getting more value from your mediator.

**To book a program, please contact Mitchell Rose at [mrose@sgrllp.com](mailto:mrose@sgrllp.com).**



**Mitchell Rose** has been a mediator since 2007. A civil litigator for 20 years, Mitch is now a Settlement Counsel: A lawyer focusing solely on dispute resolution. He has practised as a mediator and lawyer in many areas, including employment law, commercial and real property disputes, estate litigation, insurance matters, and personal injury. Mitch has written extensively on mediation and mediation advocacy, and he has developed, chaired and presented at many CPD programs for lawyers on these topics.

**ADR@SGR**  
MEDIATION • ARBITRATION

**\*For existing mediation clients of ADR@SGR. Otherwise, a nominal charge applies.**

**\*\*Live, in-office presentations require a minimum number of audience members. Solo or small firm lawyers can also request a spot at a live, small-group program to be held at our offices, or by webinar.**